



Cal Coast Telecom

Proposal Submitted To:

Daniel Farrelly
County of Santa Clara Fire
14700 Winchester Blvd
Los Gatos, CA 95032

Date: October 2, 2018
Proposal No.: Q18SCC001

Project:

El Monte Fire Station
Conference Room AV Upgrades
12355 El Monte Rd
Los Altos, CA 94022

RE: Conference Room AV Upgrades

Q18SCC001 AUDIO VISUAL OPTIONED SCOPE OF WORK

A. Conference Room with Integrated Web Conferencing

1. Provide and install (1) 80" 4K monitor and mount.
2. Provide and install (2) table input locations.
 - 2.a. Includes (1) HDMI and (1) VGA + Audio connection.
3. Provide and install (1) video switcher.
4. Provide and install (1) BluRay player.
5. Integrate (1) customer provided Mac Mini.
 - 5.a. Customer will also provide keyboard and mouse for Mac Mini.
6. Provide and install (1) USB camera and mount.
7. Integrate (1) customer provided AppleTV.
8. Provide and install (1) ceiling mounted microphone array.
9. Provide and install (1) audio DSP.
10. Provide and install (1) audio amplifier.
11. Provide and install (8) ceiling speakers.
12. Provide and install (1) Touchpanel control system.
13. Provide and install (1) credenza rack for AV equipment.
14. Provide and install all necessary cables and connectors.
15. Program simple user interface.
16. Test and commission system.

B. Conference Room with Presentation Only

1. Provide and install (1) 80" 4K monitor and mount.
2. Provide and install (2) table input locations.
 - 2.a. Includes (1) HDMI and (1) VGA + Audio connection.
3. Provide and install (1) video switcher.
4. Provide and install (1) BluRay player.
5. Integrate (1) customer provided Mac Mini.
6. Integrate (1) customer provided AppleTV.
7. Provide and install (1) audio amplifier.
8. Provide and install (8) ceiling speakers.
9. Provide and install (1) automatic control system.
10. Provide and install (1) credenza rack for AV equipment.
11. Provide and install all necessary cables and connectors.
12. Test and commission system.



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C. Customer Requested Repairs Only

1. Re-Program existing wall controller.
2. Re-wire devices to match controller.
3. Provide and install (1) HDMI wall plate below display.

D. Assumptions

1. Customer provided equipment is in good working order.

E. Exclusions

1. Warranty of customer provided equipment.
2. Pathways: The electrical contractor will be responsible for installing cable tray, wire basket tray, raceway, junction boxes and conduit. Cal Coast Telecom will install j-hooks.
3. Plywood: The electrical or general contractor will be responsible for installing fire-rated plywood in the MDF and IDFs.
4. Demolition: The Electrical or General Contractor will be responsible for any required demolition.
5. Hazardous material abatement, containment or costs associated with working in a hazardous material environment.
6. Patching, painting and masking for painting.
7. Ceiling repair or replacement.
8. Cost of cleanup of other trades.
9. Permits.
10. Cost of Bonds.
11. Special certificates of insurance required by third parties.

F. Terms, Conditions and Notes

1. Each option includes "Assumptions," "Exclusions" and "Terms, Conditions and Notes."
2. All system designs contained within this document are the intellectual property of Cal Coast Telecom.
 - 2.a. Information is not to be shared with any entity outside of Cal Coast Telecom and the named recipient or organization listed above.
3. 50% deposit on material NET30, invoiced at time of award.
4. 100% of material billed when shipped, NET30.
5. Overall job billed in progress billings up to 90%.
6. Final billing at project completion.
7. Cal Coast Telecom standard warranty on audio visual equipment and labor is 90 days.
8. Warranty coverage beyond 90 days will require a Cal Coast Telecom audio visual service contract.
9. Control programs are proprietary and remain the intellectual property of Cal Coast Telecom.
10. Category cable cannot be painted; paint on the category cable voids all warranties. General and painting contractors must take care to properly mask around category cables before painting.
11. Cal Coast Telecom has **Extron** certified technicians.
12. Cal Coast Telecom reserves the right to request third party checks at its discretion.
13. Department of Industrial Relations (**DIR**) **Registration #1000000317**.
14. Cal Coast Telecom is an IBEW Union contractor.
15. Purchaser shall provide any necessary building permits and is responsible for conforming to all local building code requirements.
16. All work will be installed, labeled, and tested to site and industry standards.



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17. Obstructions of any nature which in any manner interfere with the installation of racks or cabling shall be removed by purchaser prior to commencing work.
18. Any changes or additional work will increase the price.
19. Work will be done during normal business hours (7am – 5pm, Monday – Friday).
20. Purchase order / email acceptance required to start project.
21. Proposal is valid for (30) days from proposal date.
22. Payment due (30) days from invoice date.

(END OF OPTIONED SCOPE OF WORK)

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Q18SCC001 PROPOSAL ACCEPTANCE:

Contractual Terms and Conditions: Terms of payment: NET CASH DUE 30 DAYS FROM DATE OF INVOICE. 1-1/2% per month finance charge shall be charged if not paid when due. For all materials in which the customer has agreed upon for installation, a standard 15% restocking fee will be charged if returned. In the event legal action is necessary to enforce any provisions of this contract the prevailing party shall be entitled to reimbursement for reasonable attorney's fees and costs.

PLEASE INITIAL BELOW TO SELECT THE OPTION(S) DESIRED.

A. Conference Room with Integrated Web Conferencing

_____ Option A Proposed Price per Scope of Work:\$ 41,290.00
INITIAL

B. Conference Room with Presentation Only

_____ Option B Proposed Price per Scope of Work:\$ 27,360.00
INITIAL

C. Customer Requested Repairs Only

_____ Option C Proposed Price per Scope of Work:\$ 1,470.00
INITIAL

By signing below, I accept and agree with the above quoted price, terms and conditions.

Accepted:

BY: _____

DATE: _____

PRINTED NAME: _____

P.O. / REQ #: _____

Thank you for allowing us this opportunity to prepare a proposal for your upcoming project. Please call me if there are any questions at **(415) 720-6118 cell**.

Upon acceptance of this proposal, please sign, date, assign a Purchase Order number and scan/email this document back to me at the email address provided below.

Sincerely,

Nathan Hocking, CTS-D
Audio Visual Design Engineer
nathan@cctcom.net